NETSCOUT

TCO Reduction through Vendor Consolidation

THE OPPORTUNITY

One of the largest carrier service providers (CSPs) in North America has invested in multiple vendors and their separate service assurance products for years. Each of the separate vendors provides a partial view of the network; unfortunately, complete end-to-end visibility is absent. Separate vendors each monitor the LTE network, 3G voice, IMS, the Radio Access Network (RAN); and a separate vendor even provides reporting capabilities.

It has become a heavy burden to the CSP on both CAPEX and OPEX to expand, maintain and operate the disparate products from these many vendors. The carrier has been spending millions each year on service assurance products alone.

Affordability - The CSP made the strategic decision to consolidate vendors for service assurance products in order to reduce CAPEX and OPEX. They needed one single solution for their complex network that delivers end-to-end visibility and improved Total Cost of Ownership (TCO).

THE DETAILS

End-to-End Visibility - NETSCOUT's nGeniusONE® service assurance platform delivers the most comprehensive end-to-end visibility on the most complex of networks. It is the only service assurance solution in the market that encompasses RAN, Core, and IMS monitoring - with integrated Packet Flow Switch (PFS) and business analytics capabilities.

Green Technology, Reduced Footprint - The InfiniStreamNG™ COTS probes leverage Adaptive Service Intelligence™ (ASI) technology to deliver pervasive visibility and Smart Data across the complete service delivery chain cost-effectively.

TCO - nGeniusONE with RAN visibility reduces the need for drive tests.

The nGeniusONE service triage workflow, with an effective drill-down troubleshooting path from sessions to packets, reduces OPEX by enabling Operations Teams to quickly identify the problem and pinpoint the root cause of the problem.

THE RESULTS

The NETSCOUT® service assurance solution delivers complete visibility into networks while reducing TCO helping this CSP:

- Reduce millions in TCO
- Gain 100% end-to-end visibility into complex service delivery path with a single pane of glass
- Save millions a year by reducing the need for drive test

REDUCTION IN TCO WHILE ACHIEVING 100% VISIBILITY

CONTACT AN EXPERT

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To learn how to cost-effectively achieve 100% network visibility.

NETSCOUT

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